



COMPANY PRESENTATION 2026

IT Services & Technical Expertise

Built to support critical environments with practical expertise, accountability and long-term partnership.

Trusted worldwide.

Strategy | Execution | Transformation

Table of Contents

01 Avacone at a glance

02 Service portfolio

03 Technical expertise

04 AI, data, cloud & DevOps

05 Delivery and collaboration

06 Industries, footprint, vendors & clients

07 Why Avacone

IT | Engineering | Finance | Laboratory Services



COMPANY SNAPSHOT

Specialized consulting and delivery teams for critical business environments.

>150

Dedicated employees

11

Countries with global presence

>30

Running projects

>45

Clients served

85%

Annual revenue from existing customers

EcoVadis

Certified responsibility

We combine deep industry knowledge, regulatory awareness and hands-on technical execution to make operations smarter, more resilient and future-ready.



AVACONE EXPERTISE

We simplify complexity and build compliant technology foundations.

01

What Drives Us

Technology should empower operations

Solutions tailored to each client

Accountability and measurable outcomes

02

Mission

Aligned goals and shared knowledge

Reliable support across the lifecycle

Partnership that strengthens strategy

03

Vision

Trusted IT and laboratory partner

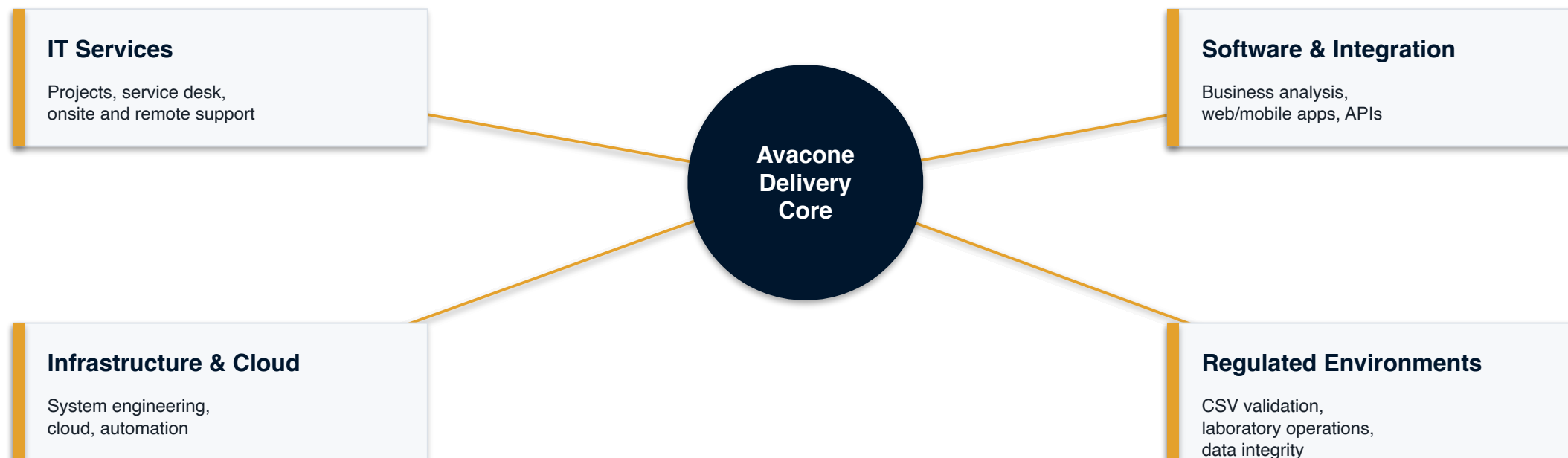
Integrated in customer strategy

Built on trust, honesty and reliability



CAPABILITIES

From daily IT operations to advanced engineering, Avacone supports the full technology lifecycle.





EXPANDED TECHNICAL EXPERTISE

A practical technology stack for modern platforms, automation, integrations and AI-enabled business applications.

AI, Data & MLOps

LLM ecosystems, RAG, multimodal AI, explainability, pipelines and model deployment.

Web & Mobile

React, React Native, Angular, Vue, Next.js, JavaScript and responsive interfaces.

Backend Engineering

Node.js, .NET, PHP frameworks, REST APIs and secure application architecture.

Commerce Platforms

Adobe Commerce, Shopify, PrestaShop, OpenCart and high-volume transaction platforms.

Cloud & DevOps

AWS, infrastructure as code, CI/CD, containers, serverless and monitoring.

Enterprise Integration

ERP/CRM integration, document workflows, data exchange, APIs and lifecycle automation.

Core coverage: AI/Data, frontend, backend, commerce, cloud, DevOps and enterprise integration.



AI & DATA

AI solutions that retrieve trusted knowledge, automate decisions and stay governed.

Solution Patterns

- AI assistants and secure knowledge retrieval
- Retrieval-Augmented Generation over private content
- Customer support and internal sales enablement
- Document intelligence for legal, pharma and healthcare workflows
- Product recommendations and operational insights

Technology Toolkit

- OpenAI, Anthropic and Google models
- LangChain and LlamaIndex orchestration
- Vector search, data indexing and semantic retrieval
- TensorFlow, PyTorch and ONNX model portability
- Docker, Kubernetes and scalable inference patterns

Governance

- Secure data boundaries
- Human-in-the-loop validation
- Explainability and evaluation
- Performance monitoring
- Compliance-aware delivery



CLOUD & DEVOPS

Secure cloud and DevOps practices for migration, automation and resilient operations.

Automated Infrastructure

- Infrastructure as Code
- Repeatable environment provisioning
- CI/CD and release automation
- Security-aware resource management

Migration & Modernization

- Cloud readiness assessment
- Azure/AWS migration support
- Database and application modernization
- Cost, performance and reliability improvements



Serverless & Monitoring

- API services, event-driven functions, centralized logs, alarms, secrets and operational dashboards



OPERATIONS

Managed support for stable day-to-day IT, workplace continuity and secure operational change.

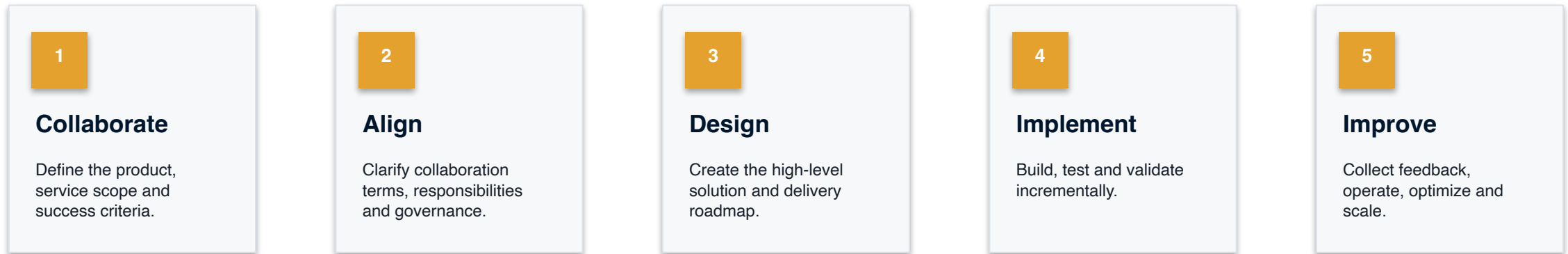


Outcome: predictable operations, faster response and controlled change across the IT environment.



DELIVERY METHOD

A transparent, iterative process that keeps business goals, risk and delivery quality aligned.



The result is a controlled path from idea to operation: pragmatic enough to move quickly, structured enough for critical environments.



WAYS OF WORKING

Flexible collaboration models for independent delivery or seamless extension of client teams.

Independent Teams

Frontend, backend, DevOps, database, QA, business analysis and project management roles organized around defined outcomes.

Integrated Teams

Specialists embedded with client teams, sharing ceremonies, backlog, standards and knowledge transfer while scaling capacity.

Two models. One operating principle: make delivery stronger without adding noise.



INDUSTRY REACH

Avacone supports both regulated and non-regulated organizations where reliability, compliance and technical execution matter.

Pharmaceutical

Laboratory / Medical

Financial Services

Manufacturing

Government & Public Services

IT / Technology

Chemical

Education & Healthtech

E-commerce & Digital Operations

Common thread: complex operating models, demanding users, sensitive data, and a need for dependable execution.

GLOBAL PRESENCE

Global delivery footprint with local accountability and trusted long-term relationships.



11-country presence supporting projects, operations and client-facing delivery.



VENDOR ECOSYSTEM

Avacone works across the tools, platforms and vendors that enterprise IT environments depend on.





CLIENT PORTFOLIO

A diverse client base across regulated industries, technology environments and operational service needs.





WHY AVACONE

Built for organizations that need practical expertise, reliable execution and a partner who understands critical operations.

1

Responsibility

EcoVadis-certified mindset, accountable delivery and respect for the environments we support.

3

Regulated Know-how

Experience with pharma, laboratory, finance, public-sector and other demanding operating contexts.

5

Flexibility

Independent teams, embedded specialists and scalable support from project work to 24/7 operations.

2

Technical Breadth

IT support, software engineering, cloud, data, AI, validation and laboratory operations under one roof.

4

Continuity

Long-term relationships, recurring revenue from existing customers and service models built for trust.

6

Client Focus

Fast response, competitive pricing, shared knowledge and solutions tailored to real client needs.



Let's Work Together

Reliable delivery for IT, engineering, finance and laboratory operations.

Strategy | Execution | Transformation

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